



**Parks and Recreation Department**

**Etienne Bejarano**  
**Parks and Recreation Director**

## MEMORANDUM

**Date:** February 05, 2020

**To:** Rafael G. Casals, Town Manager

**From:** Selection Committee Members: Etienne Bejarano, Committee Chair  
Alfredo Quintero  
Yenier Vega

**Reference:** RFP #19-13 Franjo Park Improvements

The Selection Committee Members met, February 05, 2020, at 03:00 p.m. to evaluate the proposals received in response to RFP #19-13. After tabulating each of the member's evaluations, the firms were ranked as follows:

1. Stonehenge Construction, LLC. (90.33 Points)
2. West Construction, Inc. (85.66 Points)
3. HG Construction Development & Investment, Inc. (76.32 Points)
4. Carivon Construction Company (69.98 Points)

Attached please find each member's evaluation criteria form, as well as ranking sheet with all of the committee member's scores.

Although the top four Companies qualified for the scope of work outlined in RFP#19-13, the Committee has selected **Stonehenge Construction, LLC.** to perform the Franjo Park Improvements as the most responsive and responsible bidder.





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**Parks and Recreation Department**  
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 Website: [www.cutlerbay-fl.gov](http://www.cutlerbay-fl.gov)

**RFP #19-13**  
**FRANJO PARK IMPROVEMENTS**  
**Evaluation Criteria**  
**Final Committee Ranking**

| <b>FIRM<br/>NAME</b>                             | <b>ETIENNE<br/>BEJARANO</b> | <b>YENIER<br/>VEGA</b> | <b>ALFREDO<br/>QUINTERO</b> | <b>AVERAGE<br/>SCORE</b> |   |
|--|-----------------------------|------------------------|-----------------------------|--------------------------|---|
| West Construction, Inc                           | 78.66                       | 86.66                  | 91.66                       | 85.66                    | ② |
| Stonehenge Construction, LLC                     | 87                          | 95                     | 89                          | 90.33                    | ① |
| Carlson Construction Company                     | 71.32                       | 73.32                  | 65.32                       | 69.98                    | ④ |
| HG Construction Development<br>& Investment, Inc | 76.66                       | 71.66                  | 80.66                       | 76.32                    | ③ |
|  |                             |                        |                             |                          |   |
|  |                             |                        |                             |                          |   |
|  |                             |                        |                             |                          |   |
|  |                             |                        |                             |                          |   |



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Bidder's Name: Stone Henge Construction

Committee Member: Etrane Bijarano

**RFP #19-13  
FRANJO PARK IMPROVEMENTS  
Evaluation Criteria**

| CATEGORIES                       | MAX<br>POINTS | AWARDED<br>POINTS |
|----------------------------------|---------------|-------------------|
| COST                             | 50            | 50                |
| PROPOSER QUALIFICATIONS          | 40            | 30                |
| REFERENCES (RELEVANT EXPERIENCE) | 10            | 7                 |
| <b>TOTAL POINTS</b>              | <b>100</b>    | <b>87</b>         |

**Additional Notes:**

Good References. Not much over all Parks exp but has constructed smaller project within Parks



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Bidder's Name: West Construction Inc.

Committee Member: Etienne Bejarano

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**FRANJO PARK IMPROVEMENTS**  
**Evaluation Criteria**

| CATEGORIES                              | MAX<br>POINTS | AWARDED<br>POINTS |
|---|---------------|-------------------|
| <b>COST</b>                             | 50            | 41.66             |
| <b>PROPOSER QUALIFICATIONS</b>          | 40            | 35                |
| <b>REFERENCES (RELEVANT EXPERIENCE)</b> | 10            | 2                 |
| <b>TOTAL POINTS</b>                     | 100           | 78.66             |

**Additional Notes:**

only 1 reference.



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Bidder's Name: Carivon Construction Company

Committee Member: Etienne Brjarano

**RFP #19-13  
FRANJO PARK IMPROVEMENTS  
Evaluation Criteria**

| CATEGORIES                              | MAX<br>POINTS | AWARDED<br>POINTS |
|---|---------------|-------------------|
| <b>COST</b>                             | 50            | 38.32             |
| <b>PROPOSER QUALIFICATIONS</b>          | 40            | 25                |
| <b>REFERENCES (RELEVANT EXPERIENCE)</b> | 10            | 8                 |
| <b>TOTAL POINTS</b>                     | 100           | 71.32             |
|   |               |                   |

Additional Notes:



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Bidder's Name: HL Construction.

Committee Member: Etienne Bejarano

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**FRANJO PARK IMPROVEMENTS**  
**Evaluation Criteria**

| CATEGORIES                       | MAX<br>POINTS | AWARDED<br>POINTS      |
|----------------------------------|---------------|------------------------|
| COST                             | 50            | 31.58 31.66            |
| PROPOSER QUALIFICATIONS          | 40            | 35                     |
| REFERENCES (RELEVANT EXPERIENCE) | 10            | 10                     |
| <b>TOTAL POINTS</b>              | <b>100</b>    | <del>76.58</del> 76.66 |

**Additional Notes:**

Great References.



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Bidder's Name: STONEHENGE CONSTRUCTION, LLC

Committee Member: ALFREDO QUINTERO

**RFP #19-13**  
**FRANKO PARK IMPROVEMENTS**  
**Evaluation Criteria**

| CATEGORIES                       | MAX POINTS | AWARDED POINTS |
|----------------------------------|------------|----------------|
| COST                             | 50         | 50             |
| PROPOSER QUALIFICATIONS          | 40         | 29             |
| REFERENCES (RELEVANT EXPERIENCE) | 10         | 10             |
| <b>TOTAL POINTS</b>              | <b>100</b> | <b>89</b>      |
|                                  |            |                |

**Additional Notes:**

18 YEARS IN BUSINESS. PAGE 19 OF RFP WAS LEFT BLANK. PROVIDED A SMALL EQUIPMENT LIST IN WHICH 4 OF 9 EQUIPMENTS PROVIDED ARE PICK UP TRUCKS OR BOX TRUCK. THEY MEET THE MINIMUM INSURANCE REQUIREMENTS. THE BID PACKAGE DID NOT CONTAIN A FINANCIAL STATEMENT BUT STATE THAT ONE IS ATTACHED.

$$\frac{615,238^{25}}{615,238^{25}} = 1.0$$

$$0 \times 50 \text{ POINTS} = 50 \text{ POINTS}$$



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Bidder's Name: WEST CONSTRUCTION, INC.

Committee Member: ALFREDO QUINTERO

**RFP #19-13  
FRANKO PARK IMPROVEMENTS**

**Evaluation Criteria**

| CATEGORIES                       | MAX POINTS | AWARDED POINTS |
|----------------------------------|------------|----------------|
| COST                             | 50         | 41.66          |
| PROPOSER QUALIFICATIONS          | 40         | 40             |
| REFERENCES (RELEVANT EXPERIENCE) | 10         | 10             |
| <b>TOTAL POINTS</b>              | <b>100</b> | <b>91.66</b>   |
|                                  |            |                |

**Additional Notes:**

42 YEARS IN BUSINESS. WELL DEFINED EQUIPMENT LIST. THEY MEET THE MINIMUM INSURANCE REQUIREMENTS.  
GOOD REFERENCES.

$$\frac{2,615,233.75}{3,133,456.00} = 0.8333$$

$$0.8333 \times 50 \text{ points} = 41.66 \text{ points}$$





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Bidder's Name: HG CONSTRUCTION

Committee Member: ALFREDO QUINTERO

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**Evaluation Criteria**

| CATEGORIES                       | MAX POINTS | AWARDED POINTS |
|----------------------------------|------------|----------------|
| COST                             | 50         | 31.66          |
| PROPOSER QUALIFICATIONS          | 40         | 39             |
| REFERENCES (RELEVANT EXPERIENCE) | 10         | 10             |
| <b>TOTAL POINTS</b>              | <b>100</b> | <b>80.66</b>   |
|                                  |            |                |

**Additional Notes:**

15 YEARS IN BUSINESS. LIST OF EQUIPMENT IS A BIT VAGUE. IT DOES NOT SPECIFY HOW MANY OF EACH EQUIPMENT THEY OWN AND WHERE IS IT LOCATED IF AVAILABLE IF IN USE. THEY MEET THE MINIMUM INSURANCE REQUIREMENTS. GREAT RECOMMENDATION LETTERS. THERE IS A DISCREPANCY IN CONTRACTOR PRICE.

$$\frac{2,615,838.75}{4,130,689.43} = 0.6331$$

$$0.6331 \times 50 \text{ POINTS} = 31.66 \text{ POINTS}$$

$$\begin{aligned} \text{GRAND TOTAL} &= \$4,130,689.43 \\ \text{CONTRACTOR TOTAL} &= \$4,134,689.43 \\ \text{DISCREPANCY} &= (4,000.00) \end{aligned}$$



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Bidder's Name: CARIVAN CONSTRUCTION CO.

Committee Member: ALFREDO QUINTERO

**RFP #19-13  
FRANKO PARK IMPROVEMENTS  
Evaluation Criteria**

| CATEGORIES                              | MAX POINTS | AWARDED POINTS |
|---|------------|----------------|
| <b>COST</b>                             | 50         | 38.32          |
| <b>PROPOSER QUALIFICATIONS</b>          | 40         | 20             |
| <b>REFERENCES (RELEVANT EXPERIENCE)</b> | 10         | 7              |
| <b>TOTAL POINTS</b>                     | 100        | 65.32          |
|   |            |                |

**Additional Notes:**

29 YEARS IN BUSINESS. NO EQUIPMENT LIST PROVIDED. THEY MENTION THEY HAVE A BOBCAT.  
REFERENCES ARE OK. WOULD HAVE LIKED TO SEE PHOTOS OF FINISHED FACILITIES OR RECOMMENDATION LETTERS  
FROM GOVERNMENT OFFICIALS OR CONSULTANTS. NO FINANCIAL STATEMENTS PROVIDED. NO INSURANCE CERTIFICATE PROVIDED  
FOR GENERAL LIABILITY OR FOR  
WORKERS COMPENSATION.

$$\frac{615,238^{25}}{412,203^{25}} = 0.7664$$

$$0.7664 \times 50 \text{ points} = 38.32 \text{ points}$$



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Bidder's Name: STONEHENGE CONSTRUCTION LLC.

Committee Member: JENNIFER VETZ.

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Evaluation Criteria**

| CATEGORIES                              | MAX<br>POINTS | AWARDED<br>POINTS |
|---|---------------|-------------------|
| <b>COST</b>                             | 50            | 50                |
| <b>PROPOSER QUALIFICATIONS</b>          | 40            | 35                |
| <b>REFERENCES (RELEVANT EXPERIENCE)</b> | 10            | 10                |
| <b>TOTAL POINTS</b>                     | 100           | 95                |
|   |               |                   |

Additional Notes:



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Bidder's Name: WEST CONSTRUCTION INC

Committee Member: YENIER VEGA

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**Evaluation Criteria**

| CATEGORIES                              | MAX<br>POINTS | AWARDED<br>POINTS |
|---|---------------|-------------------|
| <b>COST</b>                             | 50            | 41.66             |
| <b>PROPOSER QUALIFICATIONS</b>          | 40            | 35                |
| <b>REFERENCES (RELEVANT EXPERIENCE)</b> | 10            | 10                |
| <b>TOTAL POINTS</b>                     | 100           | 86.66             |
|   |               |                   |

Additional Notes:



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Bidder's Name: HG CONSTRUCTION

Committee Member: JENNIFER KZLA

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Evaluation Criteria**

| CATEGORIES                              | MAX<br>POINTS | AWARDED<br>POINTS |
|---|---------------|-------------------|
| <b>COST</b>                             | 50            | 31.66             |
| <b>PROPOSER QUALIFICATIONS</b>          | 40            | 30.00             |
| <b>REFERENCES (RELEVANT EXPERIENCE)</b> | 10            | 10                |
| <b>TOTAL POINTS</b>                     | 100           | 71.66             |
|   |               |                   |

**Additional Notes:**



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Bidder's Name:

CARLON CONSTRUCTION CO.

Committee Member:

JENIFER KRA

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Evaluation Criteria**

| CATEGORIES                       | MAX<br>POINTS | AWARDED<br>POINTS |
|----------------------------------|---------------|-------------------|
| COST                             | 50            | 38.32             |
| PROPOSER QUALIFICATIONS          | 40            | 25                |
| REFERENCES (RELEVANT EXPERIENCE) | 10            | 10                |
| <b>TOTAL POINTS</b>              | <b>100</b>    | <b>73.32</b>      |
|                                  |               |                   |

Additional Notes: