

KCI EXPANDS IN FLORIDA WITH ACQUISITION OF KEITH & SCHNARS

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KCI has acquired [Keith & Schnars](#) (K&S), a consulting firm specializing in engineering, construction inspection, surveying, landscape architecture, planning and environmental science. Based out of Fort Lauderdale, K&S has played a key role in Florida's growing transportation infrastructure, commercial, residential, recreational, and educational markets.

K&S was founded in 1972 by Bill Keith and Tom Schnars. Upon the latter's death in 1983, Tanzer Kalayci and Arnold Ramos joined the 10-person firm and began explosive growth to become Florida's third largest multi-disciplined engineering firm. As the firm expanded into different engineering and related service lines, its geographic reach spread across the state, and now includes offices in Jacksonville, Orlando, Lehigh Acres and Miami. K&S has a diverse client base that includes the Florida Department of Transportation (FDOT) as well as a host of county, municipal and private organizations.

Over the years, Keith & Schnars has worked on some of Florida's most noteworthy projects, including development of the [Sawgrass Mills Mall](#), the largest outlet and value retail shopping center in the United States, and the Sawgrass Expressway, a 21-mile-long electronic toll-way in Broward County. Their team also conducted more than 10,000 public meetings in support of the [I-4 Ultimate Improvement Project](#) in Orlando. More recently, the firm assisted in development of the state's current landscape specifications and now provides landscape design and/or inspection services for FDOT Districts 1, 4, 6 and 7 and the Florida Turnpike Enterprise. K&S construction inspectors are onsite overseeing work on the four-mile \$60 million [Baldwin Bypass](#) in Jacksonville and the \$55 million widening of [SR 82](#) including the state's first continuous flow intersection at Daniels Parkway and Gunnery Road. This firm is also completing final design plans for FDOT's first Statewide Acceleration and Transformation (SWAT) project—SR 714 Martin Highway in Martin County.

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"KCI is a great strategic fit for us based on their corporate culture and similar service lines," said K&S CEO Errol Kalayci. "Our combined experience and resources will lay the groundwork for a brighter and stronger future for the firm as well as opportunities for professional development and career growth for our team."

Kalayci has spent much of his professional life with K&S, starting at the age of 14 as a draftsman. During his tenure, he served as a construction manager and inspector, geotechnical field technician and laboratory manager, corporate counsel and chief operating officer. He became chief executive officer, following the retirement of his father Tanzer in 2016. With KCI, Kalayci will take on the role of Corporate Counsel for the firm of 1,550.

Source: <https://www.kci.com/resources-insights/newsroom/kci-expands-in-fl-with-acquisition-of-keith-schnars/>



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To: Valued Clients of Keith & Schnars
From: KCI Technologies, Inc.
Subj: Invoicing Payment Address Updates

We are pleased to announce that KCI Technologies, Inc. has completed our asset purchase of Keith & Schnars. It is with great pleasure that we welcome you to the KCI Technologies, Inc. community.

In order to facilitate the transition of Keith & Schnars' accounts receivable operations into our system, we are requesting your assistance in updating your records. Please change the information you have in your accounting system for payment remittances to the following:

For Payments via Electronic Funds Transfer (Wire or ACH), please use the following information: (Preferred Method)

For Account: KCI Technologies, Inc.
 Routing (ABA): 061-000-104
 Account Number: 1000168252970
 SWIFT: SNTRUS3A

Remittance Notifications E-mail Address: creditmanager@kci.com

When mailing checks to KCI Technologies, Inc., please use the following:

KCI Technologies, Inc.
 P.O. Box 791479
 Baltimore, MD 21279-1479

When sending checks via Fed-EX / UPS, etc., please use this address:

KCI Technologies, Inc.
 ATTN: Lockbox Number 791479
 1000 Stewart Avenue
 Glen Burnie, MD 21061

Please do not send payment directly to our offices as this will cause a delay in updating your account with KCI. Should you have any questions or require additional information, please do not hesitate to contact our office via e-mail to creditmanager@kci.com

Please note this address is for payments only. Any non-payment correspondence should continue to be addressed to the appropriate KCI location.

Best Regards,

KCI Financial Services