



Jazmin Gonzalez, MS
 Administrative Services Director
 Department of Administrative Services
 Town of Cutler Bay
 Cutler Bay Town Center
 10720 Caribbean Blvd., Suite 210
 Cutler Bay, Florida 33189
 Tel: (305) 234-4262
 Fax: (305) 234-4251
 www.cutlerbay-fl.gov

State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Police Dept - Reception	36 Month Term Costs
Base Configuration		
A7PY011 / MXA87AWY1KMUS	bizhub C308 COPIER/PRINTER - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Web Browser, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing / UK-211	\$85.41
Document Handling Options:		
A87RWY1	Reverse Automatic Document Feeder DF-629	\$11.91
PAPER SUPPLY OPTIONS/CABINET OPTIONS:		
A2XMWY8	PC-210 2-way Paper Feed Cabinet	\$8.69
OUTPUT OPTIONS:		
A2YUWY2	FS-533 Inner Finisher	\$11.34
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$4.27
FAX / SCAN OPTIONS:		
A883011	FK-514 Fax Kit	\$7.81
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0059
Cost per Copy	Color	\$0.0500
Total Lease Monthly:		
		\$129.43

*Includes service, parts, labor, toner and staples. Paper is excluded.
 Delivery and installation is included.

***Please include the following information on PO for local tracking:**

DIRECT BRANCH PROVIDED QUOTE: 684 Miami Lakes

Darriss Cooper KMBS Representative – 6846713

PH:786.206.8410 / Cell:954.471.2774



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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Police Dept - Pit	36 Month Term Costs
Base Configuration		
AA6U011	bizhub 458e Copier/Printer/Scanner - Includes PS, PCL & XPS Controller, Dual Scanner Document Feeder, 4 GB Standard Memory Web Browser (LK-101), Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, Developer and Drum Unit.	\$83.48
Paper Supply Options:		
A9HFWY2	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$7.65
Output Options:		
A2YUWY2	FS-533 Inner Finisher	\$9.98
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$3.76
Print Controller Options:		
	N/A	
Fax / Scan Options:		
A883012	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$6.87
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0055
Total Lease Monthly:		
		\$111.74

*Includes service, parts, labor, toner and staples. Paper is excluded. Delivery and installation is included.

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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Parks (CRP)	36 Month Term Costs
Base Configuration		
AA6W011/MXA87AWY1KMUS	bizhub 308e Copier/Printer/Scanner - Includes UK-211, PS, PCL & XPS Controller, 2 GB Standard Memory, Web Browser(LK-101), Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, Developer Unit and Drum Unit.	\$60.33
Document Handling Options:		
A87RWY1	DF-629 Reverse Automatic Document Feeder	\$11.91
Paper Supply Options:		
A9HFWY2	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$8.69
Output Options:		
A2YUWY2	FS-533 Inner Finisher	\$11.34
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$4.28
Fax / Scan Options:		
A883012	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$7.81
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0059
Total Lease Monthly:		
		\$104.36

*Includes service, parts, labor, toner and staples. Paper is excluded. Delivery and installation is included.

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DIRECT BRANCH PROVIDED QUOTE: 684 Miami Lakes

Darriss Cooper KMBS Representative – 6846713

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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Building	36 Month Term Costs
Base Configuration		
AA6V011 /MXA87AWY1KM US	bizhub 368e Copier/Printer/Scanner - Includes UK-211, PS, PCL & XPS Controller, 2 GB Standard Memory, Web Browser(LK-101), Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, Developer Unit and Drum Unit.	\$64.62
Document Handling Options:		
A87RWY1	DF-629 Reverse Automatic Document Feeder	\$10.48
Paper Supply Options:		
A9HFWY2	PC-215 2-way Paper Feed Cabinet (2 x 500-sheet universal tray)	\$7.65
Output Options:		
A2YUWY2	FS-533 Inner Finisher	\$9.98
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$3.76
Fax / Scan Options:		
A883012	FK-514 Fax Kit (Supports 1st & 2nd fax line - no mount kit required)	\$6.87
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0055
Total Lease Monthly:		
		\$103.36

*Includes service, parts, labor, toner and staples. Paper is excluded. Delivery and installation is included.

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Darriss Cooper KMBS Representative – 6846713

PH:786.206.8410 / Cell:954.471.2774



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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Town Clerk	36 Month Term Costs
Base Configuration		
A79M011	bizhub C458 Copier/Printer/Scanner - Includes PS, PCL & XPS Controller, Dual Scanner Document Feeder, 4 GB Standard Memory Web Browser (LK-101), Duplex Unit, 250 GB HDD,USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, CMYK Developer Units, Color Drum Units and Black Drum Unit.	\$167.68
Paper Supply Options:		
A9HFWY2	Paper Feed Cabinet PC-215	\$7.65
Finisher Options:		
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$3.76
A2YUWY2	FS-533 Finisher (50-sheet inner staple finisher)	\$9.98
Fax / Scan Options:		
A883012	FK-514 Fax Kit (Supports 1st & 2nd fax line -- no mount kit required)	\$6.87
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0055
Cost per Copy	Color Copies	\$0.0042
Total Lease Monthly:		
		\$195.94

*Includes service, parts, labor, toner and staples. Paper is excluded. Delivery and installation is included.

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Darriss Cooper KMBS Representative – 6846713

PH:786.206.8410 / Cell:954.471.2774



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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Admin	36 Month Term Costs
Base Configuration		
A8JE011	bizhub C759 Copier/Printer/Scanner - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HD, Web Browser, USB Interface for Scan-to-USB Thumb Drive/Print-from USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates; Black Drum, Black Developing Unit, and CYM Imaging Units.	\$242.96
Paper Supply Options:		
A8H6W11	LU-303 Large Capacity Unit	\$11.37
Finisher Options:		
A87GWYE/A87K WY1	FS-536SD Finisher + RU-515	\$21.78
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534 or FS-536)	\$3.76
Fax / Scan Options:		
A92D011	FK-516 Fax Kit	\$6.87
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0045
		\$0.0450
Total Lease Monthly:		
		\$286.74

*Includes service, parts, labor, toner and staples. Paper is excluded.
 Delivery and installation is included.

***Please include the following information on PO for local tracking:**

DIRECT BRANCH PROVIDED QUOTE: 684 Miami Lakes

Darriss Cooper KMBS Representative – 6846713

PH:786.206.8410 / Cell:954.471.2774



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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Storm Water	36 Month Term Costs
Base Configuration		
A7PY011 / MXA87AWY1KMUS	bizhub C308 COPIER/PRINTER - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Web Browser, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing / UK-211	\$85.41
Document Handling Options:		
A87RWY1	Reverse Automatic Document Feeder DF-629	\$11.91
PAPER SUPPLY OPTIONS/CABINET OPTIONS:		
A2XMWY8	PC-210 2-way Paper Feed Cabinet	\$8.69
OUTPUT OPTIONS:		
A2YUWY2	FS-533 Inner Finisher	\$11.34
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$4.27
FAX / SCAN OPTIONS:		
A883011	FK-514 Fax Kit	\$7.81
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0059
Cost per Copy	Color	\$0.0500
Total Lease Monthly:		
		\$129.43

*Includes service, parts, labor, toner and staples. Paper is excluded.
 Delivery and installation is included.

***Please include the following information on PO for local tracking:**

DIRECT BRANCH PROVIDED QUOTE: 684 Miami Lakes

Darriss Cooper KMBS Representative – 6846713

PH:786.206.8410 / Cell:954.471.2774



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State of Florida Contract # 600-000-11-1

Make: **Konica Minolta**

Part Number	Item Description - Deliver to: Parks (Ste 510)	36 Month Term Costs
Base Configuration		
A7PY011 / MXA87AWY1KMUS	bizhub C308 COPIER/PRINTER - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Web Browser, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing / UK-211	\$85.41
Document Handling Options:		
A87RWY1	Reverse Automatic Document Feeder DF-629	\$11.91
PAPER SUPPLY OPTIONS/CABINET OPTIONS:		
A2XMWY8	PC-210 2-way Paper Feed Cabinet	\$8.69
OUTPUT OPTIONS:		
A2YUWY2	FS-533 Inner Finisher	\$11.34
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$4.27
FAX / SCAN OPTIONS:		
A883011	FK-514 Fax Kit	\$7.81
Maintenance Plan: Zero Base Service & Supplies		
Cost per Copy	Black and White Copies	\$0.0059
Cost per Copy	Color	\$0.0500
Total Lease Monthly:		
		\$129.43

*Includes service, parts, labor, toner and staples. Paper is excluded.
 Delivery and installation is included.

***Please include the following information on PO for local tracking:**

DIRECT BRANCH PROVIDED QUOTE: 684 Miami Lakes

Darriss Cooper KMBS Representative – 6846713

PH:786.206.8410 / Cell:954.471.2774

State of Florida



Title: Multifunction Copiers, Service & Supplies

Contract Number: 600-000-11-01

Contract Period: 8/1/2010 - 2/3/2019

Visit our website @ <http://kmbs.konicaminolta.us/Florida>

-
- Purchase
 - Lease 24 / 36 / 48
 - Supplies & Maintenance
 - Related Software



Published: August 2018

**AMENDMENT NO.: 6**

Contract Extension

Contract No.: 600-000-11-1

Contract Name: Multifunction Products, Printers, Facsimile Equipment, Scanners,
Related Software, Supplies, and Services

This Amendment ("Amendment"), effective as of August 4, 2018 or the last date signed by both parties to the Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies and Services Contract No. 600-000-11-1 ("Contract"), between the State of Florida, Department of Management Services ("Department") and Konica Minolta Business Solutions USA, Inc. ("Contractor") are collectively referred to herein as the "Parties." All capitalized terms used herein shall have the meaning assigned to them in the Contract unless otherwise defined herein.

WHEREAS the Department awarded the above referenced Contract to Konica Minolta Business Solutions USA, Inc. for the provisions of Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies, and Services; and

WHEREAS the Parties agreed that the Contract may be amended by mutual agreement as provided in section 4.42 "Modification of Terms" of the Contract; and

THEREFORE, in consideration of the mutual promises contained below, and other good and valuable consideration, receipt, and sufficiency of which are hereby acknowledged, the Parties agree to the following:

I. Contract Amendment.

- a. Section 4.18, Lobbying and Integrity, of the Contract is hereby deleted and replaced in its entirety with the following language:

4.18 Lobbying and Integrity. Customers shall ensure compliance with Section 11.062, FS and Section 216.347, FS. The Contractor shall not, in connection with this or any other agreement with the State, directly or indirectly (1) offer, confer, or agree to confer any pecuniary benefit on anyone as consideration for any State officer or employee's decision, opinion, recommendation, vote, other exercise of discretion, or violation of a known legal duty, or (2) offer, give, or agree to give to anyone any gratuity for the benefit of, or at the discretion or request of, any State officer or employee. For purposes of clause (2), "gratuity" means any payment of more than nominal monetary value in the form of cash, travel, entertainment, gifts, meals, lodging, loans, subscription, advances, deposits of money, services, employment, or contracts of any kind.

- b. Section 4.48, Cooperation with Inspector General and Records Retention, is added to the Contract.

Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies,
and Services

State Term Contract No.: 600-000-11-1

Page 1 of 2

in the suspension or debarment of the Contractor. Such costs shall include, but shall not be limited to: salaries of investigators, including overtime; travel and lodging expenses; and expert witness and documentary fees. The Contractor shall not be responsible for any costs of investigation that do not result in the Contractor's suspension or debarment.

II. Conflict. To the extent any of the terms of this Amendment conflict with the terms of the Contract, the terms of this Amendment shall control.


III. Warrant of Authority. Each person signing this Amendment warrants that he or she is duly authorized to do so and to bind the respective Party.


IV. Effect. This Amendment is hereby made a part of the Contract. Unless otherwise modified by this Amendment, all terms and conditions contained in the Contract shall continue in full force and effect. This Amendment sets forth the entire understanding between the Parties with regard to this subject matter hereof.

IN WITNESS WHEREOF, the Parties have executed this Amendment by their duly authorized representatives.

State of Florida:
Department of Management Services:

Contractor:
Konica Minolta Business Solutions
USA, Inc.:

By: 
Name: Dave Zeckman
Title: Chief of Staff
Date: 7/30/2018

By: 
Name: Kristen McKenna
Title: Director of Government &
Cooperative Contracts
Date: 7/27/18



AMENDMENT NO.: 7

Contract Extension

Contract No.: 600-000-11-1

**Contract Name: Multifunction Products, Printers, Facsimile Equipment, Scanners,
Related Software, Supplies, and Services**

This Amendment ("Amendment"), effective as of August 4, 2018, or the last date signed by both parties, to the Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies and Services Contract No. 600-000-11-1 ("Contract"), between the State of Florida, Department of Management Services ("Department") and Konica Minolta Business Solutions USA, Inc. ("Contractor") are collectively referred to herein as the "Parties." All capitalized terms used herein shall have the meaning assigned to them in the Contract unless otherwise defined herein.

WHEREAS the Department awarded the above referenced Contract to Konica Minolta Business Solutions USA, Inc. for the provisions of Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies, and Services; and

WHEREAS the Parties agreed that the Contract may be amended by mutual agreement as provided in section 4.42 "Modification of Terms" of the Contract; and

WHEREAS, in accordance with Section 287.057(12), Florida Statutes, upon mutual agreement, the Department and the Contractor wish to extend the Contract for a period that may not exceed six (6) months.

THEREFORE, in consideration of the mutual promises contained below, and other good and valuable consideration, receipt, and sufficiency of which are hereby acknowledged, the Parties agree to the following:

I. Contract Extension. The Contract shall be extended for an additional six (6) months, effective August 4, 2018, through February 3, 2019, unless cancelled or terminated as provided in the terms of the contract.

II. Conflict. To the extent any of the terms of this Amendment conflict with the terms of the Contract, the terms of this Amendment shall control.

III. Warrant of Authority. Each person signing this Amendment warrants that he or she is duly authorized to do so and to bind the respective party.

IV. Effect. This Amendment is hereby made a part of the Contract. Unless otherwise modified by this Amendment, all terms and conditions contained in the Contract shall continue in full force and effect. This Amendment sets forth the entire understanding between the parties with regard to this subject matter hereof.

**Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies,
and Services**

State Term Contract No.: 600-000-11-1



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

state purchasing

We serve those who serve Florida

AMENDMENT NO.: 7

Contract Extension


Contract No.: 600-000-11-1


Contract Name: Multifunction Products, Printers, Facsimile Equipment, Scanners,
Related Software, Supplies, and Services

IN WITNESS WHEREOF, the Parties have executed this Amendment by their duly authorized representatives.

State of Florida:
Department of Management Services:

Contractor:
Konica Minolta Business Solutions
USA, Inc.:

By: 
Name: Dave Zeckman
Title: Chief of Staff
Date: 7/30/2018

By: 
Name: Kristen McKenna
Title: Director of Government &
Cooperative Contracts
Date: 7/27/18

Multifunction Products, Printers, Facsimile Equipment, Scanners, Related Software, Supplies,
and Services
State Term Contract No.: 600-000-11-1

General Ordering Information

1. ORDERING ADDRESS AND PROCEDURES

Orders will be accepted for the State of Florida State agencies and Political Subdivisions within the State of Florida. All orders must be placed as follows:

Konica Minolta Business Solutions U.S.A, Inc.

C/O Selling Branch/Dealer

500 Day Hill Road

Windsor, CT 06095

ATTN. Windorders

Phone: 800-456-6422 ext 2519

email: windorders@kmbs.konicaminolta.us

Fax: 888-853-2729

Information on orders, invoices, etc. should be directed to the number indicated above.

Facsimile purchase orders are acceptable at the number above.

2. ORDERING PROCEDURES/PURCHASE ORDERS

All purchase orders for photocopiers are to be issued only to the contracting vendor, not to any installing/servicing dealer or KMBS U.S.A, Inc. direct branch. Please include the following information with your purchase order:

- The Contract Number: **600-000-11-1**
- **Tax Exempt Certificate - Please be sure to send your tax exempt certificate with your purchase order. This will prevent delays in your order being processed. If one is not sent in with the po we will contact you by phone to request a copy.**
- Product Number
- Quantity of items being ordered
- Description of Item
- Acquisition Plan (24, 36, 48-months) with unit prices extended and PO totaled
- Overage of cost for copies, (if applicable)
- Delivery address, contact name and phone number
- Any additional items to be delivered with the copier
- Accessories and appropriate prices, (if applicable)

3. REMIT TO ADDRESS

KMBS U.S.A., Inc. will provide invoices under this contract.

Konica Minolta Business Solutions U.S.A., Inc.

Dept. 2366

P.O. Box 122366

Dallas, TX 75312-2366

4. PAYMENT TERMS

Net forty-five (45) days

5. DELIVERY

Thirty (30) days after receipt of order

6. TAXES

The State does not pay Federal excise or sales taxes on direct purchases of tangible personal property. The State will not pay for any personal property taxes levied on the Contractor or for any taxes levied on employees' wages. Any exceptions to this paragraph shall be explicitly noted by the Customer on a purchase order or other special contract condition.

7. SUPPLIES

- a. Start-up Supplies for each model will include: 1 bottle of Toner and 1 bottle of developer.
- b. PURCHASE PLANS: Monthly maintenance charge if maintenance agreement is elected on the 91st day, until maintenance agreement is terminated. All supplies, including staples, are included in the maintenance contract at no additional charge. Paper is not included.

8. GLOBAL CLIENT SERVICES (GCS)

KMBS Direct Branches: For service and supplies please call our NCSC toll free number 1-800-456-5664 (We support both English and Spanish languages).

KMBS Authorized Dealers: Please call your local dealer directly for service and supplies.

9. OPTIONAL ACCESSORY:

Coterminous accessories: In order for the term lease of Accessories that are ordered and added after the initial shipment to expire at the same time as original equipment term, new pricing will be determined based on the remaining term of the original equipment. Co-term Lease Rates are provided within this catalog.

10. RELOCATION CHARGES:

Please see page 43 of this catalog for Relocation Charges.

11. HARD DRIVE SANITATION/REMOVAL SERVICE:

KMBS Technician performed hard drive wiping only (no hard drive removal):

\$95/hour

Hard Drive removal without erase:

\$95.00/hour, plus the cost of the replacement hard drive (pricing handled on a case by case basis).

Hard Drive removal with erase:

With sanitization of original hard drive: \$95/hour

Add one hour (not to exceed two hours) to remove and replace hard drive for \$95.00/hour, plus the cost of the replacement hard drive (pricing handled on a case by case basis).

Statement of Work must be given to the customer and signed. Please see page 61 of this catalog for the Statement of Work to be used.