Earth Networks
Taking the Pulse of the Planet

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Sole Source Justification for Earth Networks – WeatherBug Products and Services

Earth Networks - WeatherBug operates a proprietary weather observing network of 9,000+ weather stations. This network is completely unique. Weather tracking stations, lightning detection sensors, cameras and Outdoor Alerting Horns stream live data and imagery through our proprietary network architecture to over 20,000,000 active users every 2-seconds. It is the only real-time and highly dense combined network of weather stations, lightning detection sensors and outdoor notification systems. There is no other comparable network or source of data in the United States. Enterprise access to this data is provided through a suite of proprietary applications and data feeds that are available only from Earth Networks - WeatherBug.

The company has sole rights to the network, including the technology and software that provides system compatibility and LAN, WAN, and Internet networking capability. Earth Networks – WeatherBug is a sole source vendor, manufacturer, and shipper that designs, develops, produces and sells unique weather system hardware and software that interfaces with Earth Networks – WeatherBug's proprietary networks, applications, and web-services. Throughout the United States, government agencies and municipalities have repeatedly elected to work with Earth Networks - WeatherBug on a sole source basis based upon the above proprietary capabilities.

Earth Networks - WeatherBug welcomes your interest in acquiring the severe weather alerting solutions for your organization. If you have any other questions, please contact me to discuss in person.

Sincerely,

Frank McCathran
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