



**Town of Cutler Bay
Public Works Department**

10720 Caribbean Blvd., Suite 105
Cutler Bay, Florida 33189
Phone: (305) 234-4262 Fax: (305) 234-4251
Website: www.cutlerbay-fl.gov

**RFQ #15-12
HVAC Equipment and Controls
Evaluation Criteria
Short List Selection**

FIRM NAME	KATHRYN LYON	ALFREDO QUINTERO	YENIER VEGA	AVERAGE SCORE	
Basulto & Associates Consulting Engineers	33	45.75	22.87	33.87	③
TLC Engineering for Architecture, INC.	70.5	70.5	57.00	66.0	①
Wolfberg Alvarez & Partners	64.5	71.25	47.62	61.12	②



Consultant's Name: TLC ENGINEERING FOR ARCHITECTURE

Committee Member: ALFREDO QUINERA

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**RFQ #15-12
HVAC Equipment and Controls
Evaluation Criteria (75% of Score)**

CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	30
Respondent's track record of on time and within budget project performance.	20	20
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	25
Credentials and accomplishments of the proposed team (up to 3) members.	15	15
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	0
Compliance with the response preparation and submission requirements.	5	4
TOTAL POINTS	100	94 x 0.75 = 70.5

Additional Notes:

NO MINORITY BUSINESS ENTERPRISE CERTIFICATE PROVIDED. NO INSURANCE CERTIFICATES PROVIDED.



Consultant's Name: WOLBERG AWARIZ & PARRINELLO

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Committee Member: ARLEDO QUINTERO

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Evaluation Criteria (75% of Score)**

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Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	30
Respondent's track record of on time and within budget project performance.	20	20
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	25
Credentials and accomplishments of the proposed team (up to 3) members.	15	15
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	1
Compliance with the response preparation and submission requirements.	5	4
TOTAL POINTS	100	95 x 0.75 = 71.25

Additional Notes:

THE RESPONSE PACKAGE MENTIONS BEING A MINORITY OWNED S.F. ARCHITECTURAL & ENGINEERING FIRM, BUT NO MINORITY BUSINESS ENTERPRISE CERTIFICATE WAS PROVIDED. NO INSURANCE CERTIFICATES PROVIDED.



Consultant's Name: BASULTO & ASSOCIATES

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Committee Member: ALFREDO QUINTERO

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CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	15
Respondent's track record of on time and within budget project performance.	20	10
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	25
Credentials and accomplishments of the proposed team (up to 3) members.	15	10
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	0
Compliance with the response preparation and submission requirements.	5	1
TOTAL POINTS	100	61 x 0.75 = 45.75

Additional Notes:

NO SPECIFIC PROJECT ACCOMPLISHMENTS PROVIDED SUCH AS PROJECT ON TIME AND ON BUDGET FOR THE PROJECTS LISTED. IN ITEM (7) NO NARRATIVES PROVIDED ON SPECIFIC PROJECTS COMPLETED IN THE LAST 5 YEARS. IN ITEM (8) NO DESCRIPTION OF PROJECTS PROVIDING SERVICES SIMILAR TO THOSE IDENTIFIED IN THE SCOPE OF SERVICES IN THE LAST 5 YEARS. IN ITEM (9) THE ARTICLES PROVIDED ARE NOT RELATED TO PROJECTS COMPLETED IN FLORIDA. NO MINORITY BUSINESS ENTERPRISE CERTIFICATE PROVIDED. NO INSURANCE CERTIFICATES PROVIDED. RESPONSE PACKAGE WAS INCOMPLETE.



Consultant's Name: TLC

Committee Member: K. LYON

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Respondent's track record of on time and within budget project performance.	20	20
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	25
Credentials and accomplishments of the proposed team (up to 3) members.	15	15
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	0
Compliance with the response preparation and submission requirements.	5	4
TOTAL POINTS	100	94 x 0.75 = 70.5

Additional Notes:

#3 - org. chart not showing extent of availability, however states 40% overall

No Minority Certificate provided



Consultant's Name: Wolfberg

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Committee Member: K. LYON

**RFQ #15-12
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Evaluation Criteria (75% of Score)**

CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	29
Respondent's track record of on time and within budget project performance.	20	20
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	20
Credentials and accomplishments of the proposed team (up to 3) members.	15	15
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	0
Compliance with the response preparation and submission requirements.	5	2
TOTAL POINTS	100	86 x 0.75 = 64.5

Additional Notes:

- #3 - Org. chart not showing extent of availability
 - #4 - 2 page history of firm not employees as required
 - #9 - ~~10 pages submitted~~
 - #10 - No State license
- 0 - NO minority ~~bro~~ certificate



Consultant's Name: BASULTO

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Committee Member: K. LYON

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CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	28
Respondent's track record of on time and within budget project performance.	20	0
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	0
Credentials and accomplishments of the proposed team (up to 3) members.	15	14
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	0
Compliance with the response preparation and submission requirements.	5	2
TOTAL POINTS	100	44 x 0.75 = 33

Additional Notes:

#3 - Org. chart not showing extent of availability #7 missing 0 - NO track record listed on time w/in budget
 #8 - Missing 0 - No experience LEED or Green Globe
 #9 - 1 article written by Basulto 0 - No minority certificate
 #10 - No proof of authorization to transact business in FL.



Consultant's Name: TLC ENGINEERING

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Committee Member: JENIER VETA

**RFQ #15-12
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Evaluation Criteria (75% of Score)**

CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	6
Respondent's track record of on time and within budget project performance.	20	20
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	25
Credentials and accomplishments of the proposed team (up to 3) members.	15	15
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	5
Compliance with the response preparation and submission requirements.	5	5
TOTAL POINTS	100	x 0.75 = 57

Additional Notes:

Firm project team consisted of all PEs with leed certification. Firms team had the most experience. Firm has most leed projects. provided examples of 12 projects with same and/or similar scope.



Consultant's Name: WOLFBERG ALVAREZ

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Committee Member: YENIER VELEZ

**RFQ #15-12
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Evaluation Criteria (75% of Score)**

CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	30
Respondent's track record of on time and within budget project performance.	20	15
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	2
Credentials and accomplishments of the proposed team (up to 3) members.	15	7.5
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	5
Compliance with the response preparation and submission requirements.	5	4
TOTAL POINTS	100	x 0.75 = 47.62

Additional Notes:

FIRM HAD MOST PROJECTS IDENTIFIED MINIMAL LEED PROJECTS



Consultant's Name: Basulto & Associates

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Committee Member: YENIER VEGA

**RFQ #15-12
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CATEGORIES	MAX POINTS	AWARDED POINTS
Quality of the projects and accomplishments of the respondent(s) in providing similar Design, Bidding and Construction Management Services to comparable Multi-Story Buildings.	30	0
Respondent's track record of on time and within budget project performance.	20	7.5
Respondent's experience in designing LEED and/or Green Globe Certified HVAC Projects.	25	0
Credentials and accomplishments of the proposed team (up to 3) members.	15	15
Respondent must be able to demonstrate that it has been Certified as a Minority Business Enterprise as defined by Section 288.703, F.S. For purposes of this section, the actual consultant submitting a response must be the entity that is certified.	5	5
Compliance with the response preparation and submission requirements.	5	3
TOTAL POINTS	100	x 0.75 = 22.87

Additional Notes:

NO LEED projects submitted, Did not focus on Section 8 projects.



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**RFQ #15-12
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Oral Presentation – 12/3/2015
Short List Selection**

FIRM NAME	KATHRYN LYON	ALFREDO QUINTERO	YENIER VEGA	AVERAGE SCORE	
TLC Engineering for Architecture, INC.	93.5	90	82	88.5	①
Wolfberg Alvarez & Partners	86.5	84.12	66.62	79.08	②



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Consultant's Name: TLC ENGINEERING

Committee Member: ALFREDO QUINTERO

**RFQ #15-12
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Evaluation Criteria
Oral Presentation Date –December 3, 2015**

CATEGORIES	MAX POINTS	AWARDED POINTS
Power Point Presentation	10	10
Execution of Presentation	10	10
Responses to Questions	5	4
TOTAL POINTS	25	24

Final Score

Evaluation Criteria	+	Oral Presentation	=	Final Total Points
66.0	+	24	=	90

Additional Notes:

SHOWCASED A PRO MODELING ISOMETRIC OF BUILDING IN POWERPOINT PRESENTATION. THEY SPECULATE A PROPOSED 36% SAVINGS IN ENERGY CONSUMPTION WITH SYSTEM THEY WANT TO DESIGN. FINISHED PRESENTATION IN UNDER 20 MINUTES.



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Consultant's Name: WOLFBERG ALVAREZ

Committee Member: ALFREDO QUINTERO

RFQ #15-12
HVAC Equipment and Controls
Evaluation Criteria
Oral Presentation Date –December 3, 2015

CATEGORIES	MAX POINTS	AWARDED POINTS
Power Point Presentation	10	10
Execution of Presentation	10	9
Responses to Questions	5	4
TOTAL POINTS	25	23

Final Score

Evaluation Criteria	+	Oral Presentation	=	Final Total Points
61.12	+	23	=	84.12

Additional Notes:

WORKED & DESIGNED TOWN COUNCIL CHAMBERS.

FINISHED PRESENTATION IN UNDER 20 MINUTES.



Consultant's Name: TLC

Committee Member: K. LYON

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Oral Presentation Date –December 3, 2015**

CATEGORIES	MAX POINTS	AWARDED POINTS
Power Point Presentation	10	10
Execution of Presentation	10	9
Responses to Questions	5	4
TOTAL POINTS	25	23

Final Score

Evaluation Criteria	+	Oral Presentation	=	Final Total Points
70.5	+	23	=	93.5

Additional Notes:



Consultant's Name: Wolfberg Alvarez

Committee Member: K. LYON

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CATEGORIES	MAX POINTS	AWARDED POINTS
Power Point Presentation	10	9
Execution of Presentation	10	8
Responses to Questions	5	5
TOTAL POINTS	25	22

Final Score

Evaluation Criteria	+	Oral Presentation	=	Final Total Points
64.5	+	22	=	86.5

Additional Notes:



Consultant's Name: TLC ENGINEERING & ARCHITECTURE

Committee Member: YENNER VEGA

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CATEGORIES	MAX POINTS	AWARDED POINTS
Power Point Presentation	10	10
Execution of Presentation	10	10
Responses to Questions	5	5
TOTAL POINTS	25	25

Final Score

Evaluation Criteria	+	Oral Presentation	=	Final Total Points
57	+	25	=	82

Additional Notes:

Firm is ready to work; very familiar with energy projects; most team members are LEED certified. modeled the building for energy savings (potential).



Consultant's Name: WOLFBERG ALVAREZ

Committee Member: YENIER VEGA

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Oral Presentation Date –December 3, 2015**

CATEGORIES	MAX POINTS	AWARDED POINTS
Power Point Presentation	10	7
Execution of Presentation	10	7
Responses to Questions	5	5
TOTAL POINTS	25	19

Final Score

Evaluation Criteria	+	Oral Presentation	=	Final Total Points
47.62	+	19	=	66.62

Additional Notes:

FIRM IS READY TO WORK; various similar projects.