



TOWN OF CUTLER BAY

Attachment "B"

Sole Source Letter

Purchase of Two (2) Segway Patroller Units



RE; Segway Sole Source

March 1, 2015

To Whom It May Concern,

Segway Inc. is the only manufacturer and sole source provider of the Segway Transporter (PT) i2 Patroller, x2 Patroller, SE3 Patroller, and the Patroller Upgrade Kit package. All the Patroller models and upgrade kit are sold only as a direct transaction between Segway Inc. and end customers, unless specifically authorized by Segway Inc.

Our Authorized Public Safety dealers act as representatives on our behalf. They provide product demonstrations, training, and other services to customers. They are not permitted to participate in a bid or formally quote the Patroller models or Patroller upgrade kit unless specifically authorized by Segway Inc. Any Quote for a Segway Patroller or Patroller upgrade kit that is not issued from Segway Inc. is not valid.

When executing a purchase, please issue the purchase order to:

Segway Inc.
14Technology Drive
Bedford, New Hampshire

Sincerely,

A handwritten signature in black ink, appearing to read "Gerald White", with a stylized flourish at the end.

Gerald White
Director of Patroller Sales
949-910-5928
Gerald.white@segway.com